

2014
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
February

	<u>2013</u>	<u>2013</u> <u>units</u>	<u>2014</u>	<u>2014</u> <u>units</u>
Residential Sales	\$72,727,745	548	\$61,161,155	463
Lots and Land	\$2,249,824	52	\$1,867,605	38
Multi-Family	\$478,909	11	\$1,031,154	11
Commercial, Industrial and Business Opportunity	\$2,461,000	9	\$2,249,000	16
Total sales year to date	\$77,917,478	620	\$66,308,914	528

<u>Year To Date</u>		
Average Residential Sale Price	\$132,715	\$132,098
Ratio Listed Price/Sale Price %	94.31%	96.01%
Median Residential Sale Price	\$101,150	\$115,000

YTD Number of Residential Listings Entered	1,040	841
Number of Active Residential Listings at Month End	1,765	1,655

<u>Residential Terms of Sale</u>	<u>2013 YTD</u> <u>Terms of Sale</u>	<u>2014 YTD</u> <u>Terms of Sale</u>
ARM	0	1
Cash	172	141
Conventional	205	179
FHA	91	72
LC	9	2
MSHDA	3	0
Rural Development	38	40
VA	21	23
Other	9	5

Residential Activity Past 13 Months

