October 2011 Greater Kalamazoo Association of REALTORS® Monthly Cumulative Sales Report

	<u>2010</u>	2010 units	<u>2011</u>	2011 units
Residential Sales	\$388,376,699	2,944	\$388,704,166	2,930
Lots and Land	\$8,327,611	114	\$8,337,376	149
Multi-Family	\$4,665,243	70	\$5,185,655	64
Commercial, Industrial and Business Opportunity	\$11,435,769	41	\$13,827,102	57
Total sales year to date	\$412,805,322	3,169	\$416,054,299	3,200
Year To Date Average Residential Sale Price	£424 024		£422.664	
Ratio Listed Price/Sale Price %	\$131,921 94.39%		\$132,664 94.15%	
Median Residential Sale Price	\$109,900		\$108,000	
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YTD Number of Residential Listings Entered	7,055		6,339	
Number of Active Residential Listings at Month End	2,708		2,422	
	2010 YTD		2011 YTD	
Residential Terms of Sale	Terms of Sale		Terms of Sale	
Arm	1		0	
Cash	779		905	
Conventional	1020		969	
FHA	812		626	
FMHA	2		2	
LC	62		62	

Residential Activity Past 15 Months

154

77

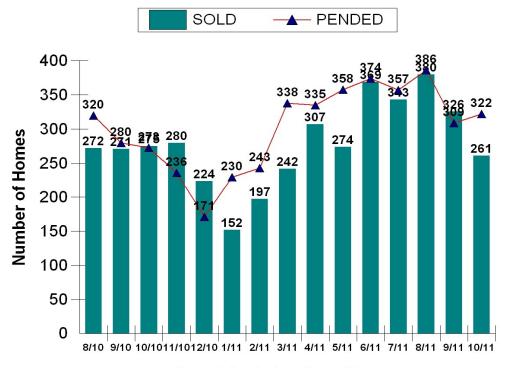
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MSHDA

Other

Rural Development



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