2009 Greater Kalamazoo Association of REALTORS<sup>®</sup> Monthly Cumulative Sales Report March

	2008	2008 units	2009	2009 units
Residential Sales	\$92,572,274	685	\$69,087,087	584
Lots and Land	\$3,941,800	44	\$1,641,125	21
Multi-Family	\$5,568,265	21	\$726,606	21
Commercial, Industrial and Business Opportunity	\$6,713,447	19	\$3,270,900	13
Total sales year to date	\$108,795,786	769	\$74,725,718	639
Year To Date				
Average Residential Sale Price	\$135,142		\$118,300	
Ratio Listed Price/Sale Price %	94.68%		93.52%	
Median Residential Sale Price	\$110,000		\$94,950	
YTD Number of Residential Listings Entered	2,539		2,098	
Number of Active Residential Listings at Month End	3,460		2,922	
	2008 YTD		2009 YTD	
Residential Terms of Sale	Terms of Sale		Terms of Sale	
Arm	0		0	
Assumable	0		0	
Cash	148		179	
Conventional	343		191	
FHA FMHA	122 6		141	
LC	14		5 9	
MSHDA	20		8	
Rural Development	0		8	
VA	9		17	
Other	23		26	