

**2022**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**November**

	<u>2021</u>	<u>2021</u> <u>units</u>	<u>2022</u>	<u>2022</u> <u>units</u>
Residential Sales	\$1,243,054,312	4,836	\$1,195,255,068	4,326
Lots and Land	\$52,764,823	485	\$35,425,183	310
Multi-Family	\$35,981,707	168	\$32,103,727	148
Commercial, Industrial and Business Opportunity	\$57,238,457	110	\$56,580,548	100
<b>Total sales year to date</b>	<b>\$1,389,039,299</b>	<b>5,599</b>	<b>\$1,319,364,526</b>	<b>4,884</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$257,042	\$276,296
Ratio Listed Price/Sale Price %	102.00%	104.00%
Median Residential Sale Price	\$225,000	\$240,000

YTD Number of Residential Listings Entered	5,666	5,253
Number of Active Residential Listings at Month End	349	527

