2021
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
May

	<u>2020</u>	2020 <u>units</u>	<u>2021</u>	2021 <u>units</u>
Residential Sales	\$294,466,874	1,454	\$404,208,286	1,650
Lots and Land	\$10,626,764	112	\$21,701,897	243
Multi-Family	\$5,237,900	34	\$12,036,643	71
Commercial, Industrial and Business Opportunity	\$9,534,000	35	\$23,822,057	56
Total sales year to date	\$319,865,538	1,635	\$461,768,883	2,020

Year To Date		
Average Residential Sale Price	\$202,522	\$244,975
Ratio Listed Price/Sale Price %	98.00%	101.00%
Median Residential Sale Price	\$175,000	\$207,050
YTD Number of Residential Listings Entered	2,144	2,175
Number of Active Residential Listings at Month End	685	330

