

**2023**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**February**

	<u>2022</u>	<u>2022</u> <u>units</u>	<u>2023</u>	<u>2023</u> <u>units</u>
Residential Sales	\$137,435,803	549	\$107,924,183	404
Lots and Land	\$8,381,950	48	\$4,873,211	44
Multi-Family	\$6,613,600	30	\$3,929,500	19
Commercial, Industrial and Business Opportunity	\$4,186,125	12	\$930,001	5
<b>Total sales year to date</b>	<b>\$156,617,478</b>	<b>639</b>	<b>\$117,656,895</b>	<b>472</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$250,338	\$267,139
Ratio Listed Price/Sale Price %	100.00%	98.00%
Median Residential Sale Price	\$210,000	\$225,000

YTD Number of Residential Listings Entered	615	561
Number of Active Residential Listings at Month End	204	313

