2021
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
August

	<u>2020</u>	2020 <u>units</u>	<u>2021</u>	2021 <u>units</u>
Residential Sales	\$674,376,263	3,077	\$845,794,933	3,280
Lots and Land	\$22,635,649	257	\$38,383,497	377
Multi-Family	\$9,362,200	56	\$25,164,231	123
Commercial, Industrial and Business Opportunity	\$15,294,199	50	\$31,261,957	80
Total sales year to date	\$721,668,311	3,440	\$940,604,618	3,860

Year To Date			
Average Residential Sale Price	\$219,167	\$257,864	
Ratio Listed Price/Sale Price %	99.00%	101.00%	
Median Residential Sale Price	\$187,000	\$225,000	
YTD Number of Residential Listings Entered	4,123	4,191	
Number of Active Residential Listings at Month End	567	461	

