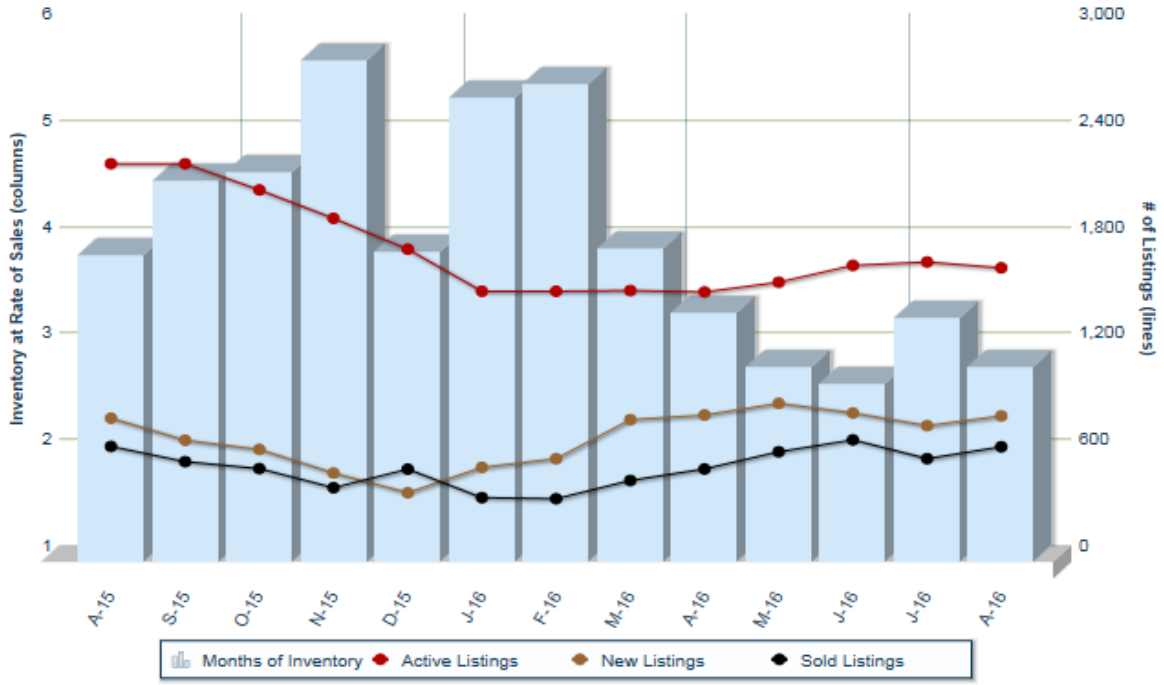
2016
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
August

	2015	2015 units	2016	2016 units
Residential Sales	$546,202,914	3,307	$585,059,535	3,482
Lots and Land	$15,899,376	205	$18,258,189	213
Multi-Family	$4,412,300	43	$9,469,243	81
Commercial, Industrial and Business Opportunity	$19,246,000	59	$17,280,650	67
Total sales year to date	$585,760,590	3,614	$630,067,617	3,843

Year To Date		
Average Residential Sale Price	$165,166	$168,024
Ratio Listed Price/Sale Price %	97.00%	97.00%
Median Residential Sale Price	$139,000	$141,000
YTD Number of Residential Listings Entered	5,571	5,310
Number of Active Residential Listings at Month End	1,920	1,458