

**2016**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**April**

	<u>2015</u>	<u>2015</u> <u>units</u>	<u>2016</u>	<u>2016</u> <u>units</u>
Residential Sales	\$169,352,618	1,132	\$192,860,833	1,271
Lots and Land	\$8,058,481	94	\$8,853,890	84
Multi-Family	\$1,555,000	19	\$2,425,700	28
Commercial, Industrial and Business Opportunity	\$9,723,400	27	\$8,148,750	29
<b>Total sales year to date</b>	<b>\$188,689,499</b>	<b>1,272</b>	<b>\$212,289,173</b>	<b>1,412</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$149,605	\$151,739
Ratio Listed Price/Sale Price %	96.00%	96.00%
Median Residential Sale Price	\$127,000	\$128,700

YTD Number of Residential Listings Entered	2,375	2,338
Number of Active Residential Listings at Month End	1,653	1,334

