

2025

Greater Kalamazoo Association of REALTORS®

Monthly Cumulative Sales Report

November

| | <u>2024</u> | <u>2024</u> <u>units</u> | <u>2025</u> | <u>2025</u> <u>units</u> |
|---|------------------------|-----------------------------|------------------------|-----------------------------|
| Residential Sales | \$1,083,877,719 | 3,558 | \$1,170,513,993 | 3,641 |
| Lots and Land | \$36,865,515 | 270 | \$41,213,819 | 281 |
| Multi-Family | \$23,622,692 | 99 | \$28,113,956 | 115 |
| Commercial, Industrial and Business Opportunity | \$29,776,569 | 69 | \$52,743,800 | 84 |
| Total sales year to date | \$1,174,142,495 | 3,996 | \$1,292,585,568 | 4,121 |

| <u>Year To Date</u> | | |
|---------------------------------|-----------|-----------|
| Average Residential Sale Price | \$304,631 | \$321,481 |
| Ratio Listed Price/Sale Price % | 100.00% | 100.00% |
| Median Residential Sale Price | \$271,000 | \$280,000 |

| | | |
|--|-------|-------|
| YTD Number of Residential Listings Entered | 4,692 | 5,039 |
| Number of Active Residential Listings at Month End | 603 | 702 |

