

**2023**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**November**

	<u>2022</u>	<u>2022</u> <u>units</u>	<u>2023</u>	<u>2023</u> <u>units</u>
Residential Sales	\$1,195,255,068	4,326	\$1,050,635,824	3,561
Lots and Land	\$35,425,183	310	\$37,159,938	314
Multi-Family	\$32,103,727	148	\$22,352,141	96
Commercial, Industrial and Business Opportunity	\$56,580,548	100	\$44,690,284	82
<b>Total sales year to date</b>	<b>\$1,319,364,526</b>	<b>4,884</b>	<b>\$1,154,838,187</b>	<b>4,053</b>

<u>Year To Date</u>	
Average Residential Sale Price	\$276,296
Ratio Listed Price/Sale Price %	104.00%
Median Residential Sale Price	\$240,000

YTD Number of Residential Listings Entered	5,253	4,676
Number of Active Residential Listings at Month End	527	539

