

**2023**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**June**

	<u>2022</u>	<u>2022</u> <u>units</u>	<u>2023</u>	<u>2023</u> <u>units</u>
Residential Sales	\$597,689,059	2,159	\$508,987,853	1,734
Lots and Land	\$25,041,594	194	\$19,919,776	178
Multi-Family	\$18,415,480	83	\$14,050,770	58
Commercial, Industrial and Business Opportunity	\$29,548,547	66	\$13,881,884	35
<b>Total sales year to date</b>	<b>\$670,694,680</b>	<b>2,502</b>	<b>\$556,840,283</b>	<b>2,005</b>

<u>Year To Date</u>	
Average Residential Sale Price	\$276,836
Ratio Listed Price/Sale Price %	102%
Median Residential Sale Price	\$236,000

YTD Number of Residential Listings Entered	2,819	2,331
Number of Active Residential Listings at Month End	422	393

