

# 2026

## Greater Kalamazoo Association of REALTORS<sup>®</sup>

### Monthly Cumulative Sales Report

#### January

|   | <u>2025</u>         | <u>2025</u><br><u>units</u> | <u>2026</u>         | <u>2026</u><br><u>units</u> |
|---|---------------------|-----------------------------|---------------------|-----------------------------|
| Residential Sales                               | \$60,204,790        | 204                         | \$66,233,035        | 218                         |
| Lots and Land                                   | \$2,414,700         | 22                          | \$5,121,779         | 31                          |
| Multi-Family                                    | \$1,444,000         | 6                           | \$2,520,000         | 11                          |
| Commercial, Industrial and Business Opportunity | \$3,712,000         | 7                           | \$4,665,000         | 3                           |
| <b>Total sales year to date</b>                 | <b>\$67,775,490</b> | <b>239</b>                  | <b>\$78,539,814</b> | <b>263</b>                  |

| <u>Year To Date</u>             |  |           |           |
|---------------------------------|--|-----------|-----------|
| Average Residential Sale Price  |  | \$295,122 | \$303,821 |
| Ratio Listed Price/Sale Price % |  | 98.00%    | 97.00%    |
| Median Residential Sale Price   |  | \$270,000 | \$267,750 |

|  |     |     |
|--|-----|-----|
| YTD Number of Residential Listings Entered         | 273 | 307 |
| Number of Active Residential Listings at Month End | 472 | 579 |

